

Q. C. meat - 4/21/52 (W.) - 9:00 - 12:25. (J.B.K.)

Pres - Dr. B. R. C. M., J. B. K., C. B. H., J. C. W., R. H. W., A. E. B., R. C. H., J. B. H., L. B. H., C. A. B. (J.C.B. 1/1/52) 51

75 Laramie, O. (20,000 pop., growing)

Lease terminates 5/31/53. - Landlord has been much upset by our opening another store (5444). Wants his 70% rent on both stores. - (nothing to it) ("20 grounds") We have a 5-yr. option.

51 sales = \$162M, w/5M net.

Postpone decision for McPike.

#439 - St. Louis, Mo.

Lease expires 2/20/53 w/5 yr. option.

51 sales 1/14M; net loss 1/335.

Keep open for a while; exercise option.

#458 Steubenville, O. (35,675 pop) (J.B.H.)

4444) discuss lease renewal 20-25 yrs @ 30M net, plus 5% of sales over

\$29,000 net for last yr. - now.

Meet the rent (30M) - take 20 yrs., w/10 yr. option, if we get it, 25 yr. term, no opt.

#9 Dayton, O. (243,103 pop) (leased to 2026). (Effect of Wright Field.)

Bay flrs originated by R. B. H. (at 2% less expense operating - R. B. H. over a straight flr.)
Straight line flrs along side favored by H. J. B. - says Bay flrs kills adv. space behind flrs. (to rear of store).

Do perimeter lighting (\$2,000 cost) (not included in plan set)
(Wait for W. H. Chapman to come in.)

(J.B.H.) (Town + County) (J.B.H.)
604 Columbus, O. (374,770 pop)

? of moving office & girls quarters to 2nd fl; utilize 1st fl. space for selling. Est. cost \$249,000.
No.

Put in new store at other end of development.

DO. - try to get Castle to do the work on the 604, if we put in new store (J.B.H. idea)

306 Bremon, Neb. (14,639 pop.)

(Ericson, mgr.)

2 of spending \$10,000. for moving office to new space at rear + storage. (would gain only 25 sq ft) - (Changing storage from 2nd floor to 1st floor.)
Have local contractor make small move